#### Our Pou (Pillars)

Our ambition is to be the leading facilities provider, partner and employer of choice, delivering positive outcomes for today's communities and future generations.

Our Pou inspire what we do and shape our service delivery.



**Kauri** | The great protector of the forest.

**Safety** Zero Harm, to people and the environment, is embedded in our culture.



**Rimu** A majestic tree with valuable properties.

**Delivery** We innovate and deliver on our promises.



Tōtara | The king of the forest, symbolising leadership. Relationships | We build

enduring relationships with collaboration, trust and integrity.



Kahikatea | Tallest tree of the forest











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#### Biosecurity Services



## **Our Purpose**

We protect and enhance Aotearoa, New Zealand's unique biodiversity and valuable native land resources through our biosecurity, pest and predator control services. The competitive ability of New Zealand's primary production industries and the maintenance and enhancement of the native environment is dependent on the effective management of pests and unwanted organisms. We carefully and comprehensively design and apply pest and predator control strategies for each ecosystem, whether an urban backyard, rural land, or lifestyle block. Our biosecurity services strengthen people's connection to the land and protect our cultural and environmental heritage essential to our society and economy.

#### **About us**

Excell has 25 years of experience in biosecurity, pest and predator control services that enable Aotearoa, New Zealand's biodiversity and primary production industries to flourish. New Zealand has unique biodiversity developed through 80 million years of isolation. Many of our native birds, lizards, frogs, trees, and plants are not found anywhere else in the world, and these must be protected for future generations to enjoy. Excell's services enhance the resiliency of our indigenous ecosystems, essential to our societal and economic well-being.

We provide aquatic and land-based pest and weed management alongside pest and predator surveillance, mapping, and monitoring. Our solutions are tailored for each specific ecosystem in urban backyards, rural landholdings, and lifestyle blocks. We carefully consider the climatic, food chain, landscape features and other environmental factors that influence the pest/predator behaviours and methods to remove and control. We aim to manage multiple pests with targeted control operations simultaneously.

To remove and control pest plants, we apply specific methods to remove and prevent the spread of Wilding conifer, Darwin's barberry, Old man's beard, Nassella tussock, Gorse, Broom and other pest plants. Our solutions control pest plants and enable landowners to restore the native natural ecosystems.



We use safe, industry best practice protocols for humane bait and trapping to remove and control animal predators. Our methods target specific predators and minimise the non-target bycatch to enable the native fauna to stay protected. Some of the key predators we target include possums, rabbits, wallabies, pigs, deer, goats, weasels, rodents, stoats, and insects (e.g. wasps).

We use pest population surveillance and monitoring to detect hotspots, verify the effectiveness of our controls, where to concentrate our efforts, and identify opportunities to enhance the controls.

We are also part of a growing community of conservationists working towards a common goal for Aotearoa to be predatorfree by 2050. Our use of the Tuia Te Taiao symbol reflects our combined mahi towards this goal.





All Excell personnel are experienced and hold qualifications in New Zealand Rural Pest Operators. Our personnel are also trained chainsaw operators with Growsafe and Registered Chemical Applicator qualifications. All field personnel are equipped with hand-held PDA devices loaded with operational, service, HSE and GPS software and are proficient in their use. We use GIS enabled tools to generate maps and capture data on our pest/predator

Key Competencies and Capabilities

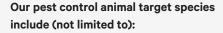
# The different environments in which we are experienced in undertaking pest and predator control include:

- > Farmland
- > Backyards
- Wetlands and riparian zones

control activities and performance.

- > Bush blocks
- > Buildings and storage areas





> Possums	> Goats
> Rabbits	> Weasels
> Wallabies	> Rodents
> Pigs	> Stoat
> Deer	Insects e.g. wasps

Our animal pest control methods include small scale shooting, trapping or patch poisoning through to large scale poisoning operations, including the aerial application of baits. We select the best pest control method based on the habitat (e.g. farm or backyard), time of year (season), scale and pest type. This approach enables us to generate optimal results cost-efficiently.

### Our plant pest control target species include (not limited to):

- > Gorse > Broom
- > Wilding Pine > Old Mans Beard
- > Nasella Tussock

Our plan pest control methods include using targeting spraying and mechanical removal (including chainsaw and drilling).

We carefully monitor our pest/predator controls solutions and undertake any fine-tuning to improve effectiveness and verify that we are meeting our clients' expectations.

